

# JOB DESCRIPTION

Job Title	Funding Advisor	Department	Core Services
Reporting to	CEO	Location	Hybrid
Hours:	22.5 hours per week	Salary	£16,380 actual

#### Overview

Coordinate, promote, manage and deliver an enhanced Funding Advice service for the voluntary, community and charitable sector across Bracknell Forest and Wokingham Borough.

## Core Tasks and Responsibilities

- Maintain the position of empowering, signposting and motivating groups to enable them to undertake their own 'fundraising', alongside offering enhanced services that organisations could pay for if they choose
- Offer mentoring to groups who are looking for funding, giving advice and guidance to assist them with their ideas/projects
- Deliver Critical friending to charities and groups, reviewing and making suggestions/ recommendations to organisations regarding their grant applications
- Deliver bid writing/ fundraising workshops in both boroughs
- Research and circulate Funding alerts to subscribers regularly using the pre-set template
- Grow and build the reach of the funding alerts
- Network and liaise with local funders, understanding their criteria and areas of interest
- Facilitate funding events/ surgeries in partnership with funders
- Complete funding searches for groups
- Work within involve's Core Services Team to provide a cohesive offer that meets the needs of the Voluntary and Community Sector
- Build a network of grant writers able to undertake commissioned work on behalf of involve
- Utilise external grant writers as required (subject to funding)
- Organise, negotiate and set commissioning rates for any external grant writer in negotiation with management team
- Promote and deliver bespoke fundraising strategy/ sustainability 1:1's with groups
- Undertake grant writing for involve in partnership with the management team
- Monitor and track all work, ensuring success is celebrated and profiled across involves social media
- Positively promote and seize opportunities to enhance and grow the work of involve and where appropriate, represent the organisation externally
- Contribute to the development of the service by advising management of areas of particular need, new opportunities and local development
- Undertake any other tasks or duties that may reasonably be required in relation to this role
- Work with other Involve staff to ensure appropriate customer care is provided at all times.



## Essential experience, qualifications, skills and attributes

#### You will have:

- 1. Knowledge of the local VCS and local key strategic partners
- 2. Experience of fundraising/grant writing and wider support of charities
- 3. Understanding of funding opportunities nationally and locally
- 4. Interpersonal skills that enable you to work with people at all levels, motivate others and change people's attitudes when necessary
- 5. Written and spoken communication skills that allow you to inform and advise others clearly
- 6. Problem-solving and negotiation skills
- 7. Initiative and the ability to offer new ideas
- 8. Organisational and planning skills to manage your time and to meet deadlines and objectives
- 9. Good time-keeping to enable you to effectively manage/ deliver the funding service
- 10. Personal commitment to improving your own knowledge and skills
- 11. Commitment to equal opportunities and an understanding of the needs of disadvantaged individuals and communities
- 12. Experience of working in partnership with other organisations
- 13. A 'can do' attitude and a proactive approach to working
- 14. Ability to travel within Bracknell Forest and Wokingham Borough: access to a car will be beneficial
- 15. Strong written and verbal communications skills and good attention to detail and layout
- 16. Excellent IT skills including Microsoft Office, email and internet
- 17. A UK driving licence and access to your own vehicle

### You will be able to:

- 1. Respond flexibly to a constantly changing environment.
- 2. Deal tactfully but assertively with a wide range of people.
- 3. Actively listen, motivate and encourage people.
- 4. Show creativity, common sense and initiative
- 5. Work well under pressure whist managing and prioritising workload.
- 6. Work as part of the team in order to meet the organisations aims and objectives.
- 7. Prepare and present information in an accessible form, both electronically and in writing.
- 8. Be willing and able to work flexible hours with occasional evening and weekend meetings.

## **Role Flexibility**

**involve** is a small, focussed organisation working in an ever-changing environment which means that staff and management have to respond to both internal and external opportunities, sometimes in a short timescale. As a result, the pace of work can be varied. Time flexibility and a 'can-do' attitude are essential as is the ability to find ways and means to undertake work when solutions may not always be initially obvious.